

What worked for me my first year was having 3 Pillars of my business. This was a 6 Figure Success. Over $100,000 in commissions year one.

Below is my production which would fall into one of my 3 buckets or the Pillars of my business.

Buyers - Generated from Internet

Sellers - Generated from FSBO/Expireds

Niche - My niche is Investment RE

306 Island - My “Investor Niche”

3251 New England - Zillow

11857 Sheltering Pine - Organic Referral

6300 Midnight Pass - Zillow

621 Whitfield - FSBO

326 Island - FSBO/Neighbor

7266 Eleanor - FSBO

4009 Jardin - FSBO

4660 Ocean - FSBO

7798 Arolla Pine - FSBO

5420 Eagles Point - FSBO

5135 Brooksbend - FSBO/Investor

1536 Shelby - Previous FSBO - REPEAT Seller

1125 Peppertree - Zillow Buyer/Referral

8917 Duval - Zillow Call on FSBO Listing

6415 Midnight Pass - Investor

3860 Duck Pond - Organic Referral (Church)

6019 Peppertree - Zillow

512 Treasure Boat - My “Investor Niche”

