This is a 100% FREE week of leads. This process done for 1 week or even 1 month...will yield very little. Maybe nothing. But if you did this for a year...you’d likely generate 5 figures and possibly 6 figures. This is about a 20 hour work week.

*Prospecting in Real estate is like prospecting for gold. You dig around all day long for tiny bits of gold.*

**Monday, Tuesday and Wednesday**

9am - 11am - Call every new FSBO & Expired listing from REDX \*After you call the new leads...call older ones

3pm - 5pm - Door knock 2-3 FSBOs or Expired listings in your area - Drop a contract, for sale sign or some valuable leave behind

**Thursday**

Volunteer at a local Charity or Church with your TREND name badge or shirt on!! Bring cards.

**Friday**

OFF

**Saturday**

Host open house 12-3

EVERY WEEK

Meet buyers for free

While there if it’s slow, prospect and follow up with clients

**Sunday**

Host open house 12-3

EVERY WEEK

Meet buyers for free

While there if it’s slow, prospect and follow up with clients