

Please watch Josh’s video on the “Flow Zone”.

Fill out the below Chart from the list of activities:

1. Calling For Sale By Owners
2. Dropping by on For Sale By Owners
3. Calling Expired Listings
4. Dropping by on Expired Listings
5. Calling/Socializing with my sphere of influence
6. Posting to social media
7. Buying internet leads
8. Advertising on Realtor.com
9. Advertising on Facebook (there are unlimited FB lead systems)
10. Hosting Open Houses
11. Volunteering at Charitable/Community events
12. Investor Meetings - REI Clubs
13. Networking: Children sports/activities, Church, Country Club membership, Boating clubs, Golfing,

List of things I love doing that are good for me:

List of things I love doing that are bad for me:

List of things I hate doing that are good for me:

List of things I hate doing that are bad for me: